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Required Report - public distribution

Date: 10/2/2015

GAIN Report Number:

South Africa - Republic of

Sugar Semi-annual

Drought causes the lowest South African sugar production estimate in 20 years

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Report Highlights:

The impact of the current season and the 2014/15 MY drought to the sugar industry is worse than forecasted at the beginning of the year. Post estimates that the 2015/16 MY sugar cane crop will decrease significantly by sixteen percent to 15 MMT, and the sugar production will also decrease by twenty percent to 1.69 MMT (1.75 MMTRV) in the 2015/16 MY. This is the lowest South African sugar production in the last twenty years.

Commodities:

Sugar Cane for Centrifugal Sugar, Centrifugal

Executive Summary

Post estimates that the South African 2015/16 MY sugar cane crop will decrease significantly by 16 percent to 15 MMT due to the current and previous season drought. The decrease in the sugar cane crop is expected to result in a 20 percent decrease in the 2015/16 MY sugar production to 1.69 MMT (1.75 MMTRV), from 2.1 MMT (2.19 MMTRV) in the 2014/15 MY.

Post forecasts that South Africa will have sufficient stocks to export about 490,000 MTRV of sugar in the 2015/16 MY, a thirty seven percent decrease from the 2014/15 MY exports of 772,708 MTRV, based on the decrease in sugar production.

Post forecasts that sugar imports for the 2015/16 MY will decrease by eleven percent to 450,000 MTRV from the 2014/15 MY imports of 505,927 MTRV based on the high import duties levied against non-SACU sugar imports.

Sources

South African Sugar Association	http://www.sasa.org.za
Illovo Sugar Company	http://www.illovo.co.za
Tongaat Hulett Sugar	http://www.huletts.co.za
Tsb	http://www.tsb.co.za
South African Canegrowers	http://www.sacanegrowers.co.za
South African Revenue Services	www.sars.gov.za
Department of Energy	www.energy.gov.za

Exchange Rate

US\$1=R13.7 (09/29/2015)

MMT – Million metric tons MMTRV – Million metric tons raw value MY – Marketing Year (April – March)

Sugar cane

Production

Post forecasts that the South African sugar cane crop will significantly decrease by sixteen percent to 15 MMT in the 2015/16 MY, from 17,8 MMT in the 2014/15 MY as a result of drought in the Kwa-Zulu Natal (KZN) province. The impact of the current season and previous season drought conditions have been worse than forecasted at the beginning of the season, and will result in the lowest South African

sugar production in the last twenty years. The 2014/15 MY and 2013/14 MY sugar cane production remains unchanged at 17.8 MMT and 20 MMT, respectively. Table 1 below illustrates the sugar cane production statistics from the 2012/13 MY to the 2015/16 MY.

Table 1: The production of sugar cane in South Africa

Marketing years	Area planted (HA)	Area harvested (HA)	Yield (MT/HA)	Cane crushed (MT)	Sugar production (Tel Quel MT*)	Cane/sugar ratio
2012/13	371,662	257,095	63.6	17,278,020	1,951,518	8.9
2013/14	378,922	265,939	70.2	20,032,969	2,352,878	8.5
2014/15	381,707	272,590	65.8	17,755,504	2,118,232	8.4
2015/16 (Estimate)	360,000	250,000	60.0	15,000,000	1,690,000	8.9

*Tel Quell x 1.035 = Raw value, Refined x 1.07 = Raw value

Source: South African Canegrowers

Figure 1 below shows the main sugar cane production areas in South Africa. The Kwa-Zulu Natal Province is largely rain fed production (approximately 95 percent rain fed) with limited irrigated areas, while the Mpumalanga province is all irrigated.



Figure 1: Map of sugar cane production areas

Source: South Africa Sugar Association

The South African sugar industry currently uses bagasse to generate electricity which is largely fed back to the sugar mills. There is currently no commercial production of biodiesel and fuel grade ethanol from sugar cane in South Africa. On August, 23, 2012, the South African government published regulations regarding the mandatory blending (Click here for the regulation), and on September 30, 2013, the

Minister of Energy announced that the date for the mandatory blending of biofuels with petrol and diesel will be October, 1, 2015 (Click here for the statement). Post contacts have indicated that while there is a strong interest in biofuels, actual production is anticipated to only commence once government finalizes and passes the government position paper on biofuels. The position paper was published for public comments on January, 15, 2014, and the deadline for public comments was February, 10, 2014. The position paper can be found on the following link; (Click here for the position paper). There is uncertainty as to when government will finalize this regulation as the pricing policy and the framework are still under review.

Table 2: PS&D for sugar cane

Sugar Cane for Centrifugal	2013/2	2013/2014		015	2015/2	016
Market Begin Year	Apr 20	13	Apr 20	14	Apr 20	16
South Africa	USDA Official	New Post	USDA Official	USDA Official New Post		New Post
Area Planted	375	379	370	382	360	360
Area Harvested	285	266	270	273	260	250
Production	20,033	20,033	17,756	17,756	17,700	15,000
Total Supply	20,033	20,033	17,756	17,756	17,700	15,000
Utilization for Sugar	20,033	20,033	17,756	17,756	17,700	15,000
Utilization for Alcohol	0	0	0	0	0	0
Total Utilization	20,033	20,033	17,756	17,756	17,700	15,000
(1000 HA), (1000 MT)						

Source: South African Canegrowers; South African Sugar Association and Post data

Sugar

Production

Post forecasts that the 2015/16 MY sugar production will significantly decrease by twenty percent to 1.69 MMT (1.75 MMTRV), from the 2014/15 MY sugar production of 2.12 MMT (2.19 MMTRV), based on the decrease in the sugar cane crop due to drought. The 2014/15 MY and 2013/14 MY sugar production remain unchanged at 2.12 MMT (2.19 MMTRV) and 2.35 MMT (2.44 MMTRV), respectively, based on final industry data.

There are six sugar milling companies in South Africa, namely, Tongaat Hullet Sugar, Illovo Sugar, Tsb, Umfolozi Sugar Company, Gledhow Sugar Company and UCL Sugar Company. These six milling companies own a combined total of 14 sugar mills in the Kwa-Zulu Natal Province (12 Mills) and Mpumalanga Province (2 Mills).

Consumption

The South African Customs Union (SACU) is the primary market for the South African sugar industry. Post forecasts that the 2015/16 MY sugar supply by South Africa to SACU will decrease by 6 percent to 1.589 MMT (1.700 MMTRV), based on the low economic growth forecasts in the region and the decrease in sugar production. Post revised upwards the 2014/15 MY sugar sales to 1.686 MMT (1.804 MMTRV) based on updated industry data. The 2013/14 MY sugar sales remain unchanged at 1.550 MMT (1.658 MMTRV) based on industry data. **Table 3** below contains South African sugar sales into the SACU market from the 2012/13 MY to 2015/16 MY.

Table 3: South African sales of sugar into the SACU market

MT *	2012/13	2013/14	2014/15	2015/16**
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White sugar	1,200,970	1,156,505	1,279,372	1,209,000
Brown sugar	409,712	393,409	406,737	380,000
Total sales	1,610,682	1,549,914	1,686,109	1,589,000
Direct sales	877,553	788,553	847,004	873,950
Industrial sales	733,128	761,361	839,105	715,050
Total sales	1,610,681	1,549,914	1,686,109	1,589,000
MTRV	1,723,429	1,658,408	1,804,137	1,700,230

^{*}Refined x 1.07 = Raw value, ** Estimate.

Source: South African Sugar Association, and Post estimates

Sugar in South Africa is primarily used for direct human consumption, as well as for industrial purposes e.g. as an ingredient. Some sugar mills produce downstream products such as furfuryl, furfural and industrial alcohol.

Exports

South Africa only exports surplus sugar after supplying the domestic market, including SACU. Post forecasts that South Africa will have enough stocks to export about 490,000 MTRV of sugar in the 2015/16 MY based on the decrease in sugar production and the available stocks. Post revised the 2014/15 MY exports to 772,708 MTRV based on the updated Global Trade Atlas (GTA) data. The 2013/14 MY, exports remains unchanged at 868,227 MTRV.

The South African Customs Union, Indonesia, Japan, Malaysia, Australia, Bangladesh, United States, New Zealand and countries in sub-Saharan Africa are the main export markets for South African raw sugar exports. South Africa's raw sugar exports are highly sensitive to drought conditions, as witnessed by decreases in raw sugar exports in drought years of the 2012/13 MY and 2014/15 MY. The major market for South Africa's refined sugar exports is sub-Saharan Africa. Exports of raw and refined sugar are shown in **Table 4** and **Table 5**, respectively. The 2013/14 MY and 2014/15 MY, export trade statistics now includes SACU exports as per Global Trade Atlas (GTA) data.

Table 4: Export Trade Statistics – Raw Sugar

South Africa Export Statistics							
Commodity: Sugar Raw, (HS170111, 170112, 170113, 170114)							
	Year En	ding: Marcl	n				
Dantnan Country	Quantity Quantity						
Partner Country	Unit	2013	2014	2015			
World	T	126,992	527,785	408,343			
Namibia	T	2,009	33,321	110,049			
Bangladesh	T	0	0	73,650			
United States	T	23,216	0	46,410			
Japan	T	30,000	121,000	30,000			
Malaysia	T	0	0	27,550			
Australia	T	0	28,200	26,012			
Botswana	T	0	14,998	24,049			

Indonesia	T	36,000	197,297	20,000
Mozambique	T	9,843	20,472	17,641
Lesotho	T	0	7,378	16,242
Romania	T	0	0	8,800
Yemen	T	33	10	4,283
Zimbabwe	T	20,775	46,980	1,906

Source: Global Trade Atlas (GTA)

Table 5: Export Trade Statistics – Refined Sugar

South Africa Export Statistics						
Commodity: Refined Sugar (HS170199, 170191), HS170199, 170191						
	Year Er	nding: March				
Partner Country	Unit		Quantity			
Tarther Country	Omt	2013	2014	2015		
World	T	213,774	318,170	340,528		
Mozambique	T	58,600	95,699	107,432		
Kenya	T	6,464	10,827	44,621		
Zimbabwe	T	36,958	57,485	43,260		
Angola	T	43,215	42,235	41,330		
Botswana	T	34	16,520	37,837		
Madagascar	T	25,973	20,641	17,305		
Uganda	T	13,750	10,101	7,841		
Ghana	T	1,638	4,821	6,155		
Congo Dem. Rep.	T	4,415	4,041	5,912		
Namibia	T	4,341	2,605	5,810		
Lesotho	T	0	1,342	5,549		
Tanzania	T	9	16,943	4,609		
Comoros	T	3,492	3,406	4,092		
Mayotte	T	1,416	2,234	2,386		
Benin	T	400	0	1,025		

Source: GTA

Imports

Post forecasts that the 2015/16 MY imports will decrease by eleven percent to 450,000 MT based on the weak rand against the US\$, and the increases in sugar customs duty for non- SACU imports. Post revised the 2014/15 MY imports to 505,927 MTRV based on the updated GTA data. South Africa`s sugar import figures remain high due to the recent inclusion of the SACU trade statistics. Imports from Swaziland accounted for 65 percent of the total South African sugar imports in the 2014/15 MY. The impact of increasing the Dollar Based Reference Price and the customs duties on sugar has been significant, as imports from Brazil decreased by 70 percent from 435,572 MTRV in the 2013/14 MY to 130,812 MTRV in the 2014/15 MY.

Table 6: Import Trade Statistics – Raw Sugar

South Africa Import Statistics							
Commodity: Sugar Raw, (HS170111, 170112, 170113, 170114)							
Y	ear Endi	ng: March	1				
Dontnon Country	Unit		Quantity				
Partner Country	Omt	2013	2014	2015			
World	T	43,116	207,795	352,179			
Swaziland	T	0	100,743	300,390			
Brazil	T	40,672	98,053	30,554			
Zambia	T	30	0	8,798			
Thailand	T	2,000	5,658	7,906			
India	T	264	2,478	1,604			
Guatemala	T	0	0	1,250			
Other Countries NES	T	0 416 850					
Namibia	T	0	268	569			

Source: GTA

Table 7: Import Trade Statistics – Refined Sugar

South Africa Import Statistics							
Commodity: Refined Sugar (HS170199, 170191), HS170199, 170191							
	Year Eı	nding: March					
Partner Country	Unit		Quantity				
rarther Country	Cint	2013	2014	2015			
World	T	163,965	365,399	143,690			
Brazil	T	146,412	315,438	93,699			
Swaziland	T	0	10,031	28,604			
Malawi	T	0	0	8,290			
Zambia	T	0	0	6,694			
India	T	4,204	4,641	5,343			
Thailand	T	9,315	3,980	459			
Netherlands	T	3	135	185			
Pakistan	T	0	125	130			
Botswana	T	0	82	109			
United Kingdom	T	90	135	88			
Mauritius	T	0	0	21			
Belgium	T	30	44	16			
United States	T	665	5	12			
China	T	3	2	11			

Source: GTA

Stocks

Post forecasts that the 2015/16 MY ending stocks of sugar will decrease by 47 percent to 223,000 MT, based on the reduction in sugar production, and decreases in imports. South Africa's ending stock levels were revised upwards to 424,000 MT in the 2014/15 MY based on the worse than expected industry sales, and the impact of high imports prior to the increase in customs duties.

Table 8: PS&D for sugar

Sugar, Centrifugal	2013/2	2013/2014		015	2015/2	016
Market Begin Year	May 20	13	May 20	14	May 20	15
South Africa	USDA Official	New Post	USDA Official	New Post	USDA Official	New Post
Beginning Stocks	189	189	460	460	344	424
Beet Sugar Production	0	0	0	0	0	0
Cane Sugar Production	2,435	2,435	2,116	2,192	2,050	1,749
Total Sugar Production	2,435	2,435	2,116	2,192	2,050	1,749
Raw Imports	208	208	327	352	300	350
Refined Imp.(Raw Val)	391	391	90	154	40	100
Total Imports	599	599	417	506	340	450
Total Supply	3,223	3,223	2,993	3,158	2,734	2,623
Raw Exports	528	528	396	408	350	250
Refined Exp.(Raw Val)	340	340	348	364	350	240
Total Exports	868	868	744	772	700	490
Human Dom. Consumption	1,890	1,890	1,900	1,952	1,900	1,900
Other Disappearance	5	5	5	10	5	10
Total Use	1,895	1,895	1,905	1,962	1,905	1,910
Ending Stocks	460	460	344	424	129	223
Total Distribution	3,223	3,223	2,993	3,158	2,734	2,623
(1000 MT)						

Trade policies;

Increase in the domestic Dollar Based Reference Price

The domestic Dollar Based Reference Price (DBRP) mechanism is designed to ensure that, inclusive of the duty, the DBRP (currently US\$566 per ton), is the lowest price that an importer will pay for imported sugar. In the event that the import prices are lower than the DBRP, an import duty is applicable, while an import price higher than the DBRP would result in no import duties payable. The DBRP and the depreciating Rand are the main reasons for the decreases in imports from Brazil in the 2014/15 MY.

On April, 4, 2014, the South African Revenue Service implemented the International Trade Commission of South Africa's (ITAC) recommendation that the DBRP for sugar be increased from US\$358/ton to US\$566/ton. Details of the ITAC recommendation can be found on the following link, http://www.itac.org.za/docs/Reportpercent20No.percent20463.PDF. The ITAC recommendation was in response to an application lodged by SASA for the DBRP to increase from US\$358/ton to US\$764/ton, to protect the domestic sugar industry from duty free imports. The main justification provided by SASA for the increase was the important role of the sugar industry in socio-economic development in the rural areas, and that in order for the sugar industry to continue its contribution to governments' development

objectives it required financial and economic stability through fair protection from the distorted sugar world market.

Customs Import duties

Table 9 below presents the sugar customs duty as at September, 29, 2015. The rate of duty is about R2.43/kg (US\$0.18/kg)

Table 9: Customs duties

		Rate of Duty (c/kg)					
Heading/	CD	Article Description	Unit	General	EU	EFTA	SADC
Subheading							
17.01		Cane or beet sugar and	d chemica	lly pure suc	rose, in so	lid form:	
1701.1		Raw sugar not contain	ing added	l flavoring o	r coloring	g matter:	
1701.12	2	Beet sugar	Kg	242.6	242.6	242.6	242.6
1701.13	9	Cane sugar	Kg	242.6	242.6	242.6	242.6
1701.14	5	Other cane sugar	Kg	242.6	242.6	242.6	242.6
1701.9		Other:					
1701.91	2	Containing added	Kg	242.6	242.6	242.6	242.6
		flavoring or coloring					
		matter					
1701.99	3	Other	Kg	242.6	242.6	242.6	242.6

Source: South African Revenue Service.

EU Free Trade Agreement

South Africa could be granted an annual quota of 150,000 MT sugar to export duty free to the European Union under the SADC/EU Economic Partnership Agreement which is still to be finalized and implemented. Industry is still uncertain on the final date of implementation.

United States sugar Tariff Rate Quota (TRQ) allocation

South Africa fully utilized the allocated 24,220 MTRV quota for the 2015 FY. South Africa confirmed that it has the capacity to export the 24,220 MTRV 2016 FY allocated quota to the United States in the 2015/16 MY.

Amendments to regulation relating to food labelling and advertising

On May 29, 2014, South Africa proposed amendments to the Foodstuffs, Cosmetics and Disinfectants Act (54/1972): Regulations relating to the Labelling and advertising of foods.

 $\underline{\text{http://www.health.gov.za/docs/legislation/R429of29May2014-draft-FL-Regs.pdf}} \text{ . Post published a report on the proposed amendment,}$

<u>Click here to download the GAIN report</u>. The proposed regulation amendment has not been finalized, and post contacts have indicated that the volume of comments received was a lot more than anticipated.

Review of the Sugar Act and Sugar Industry Agreement

South Africa is currently in the process of reviewing the Sugar Act (<u>Download the Act</u>) and the Sugar Industry Agreement (<u>Download the Agreement</u>). The process has been underway for at least twelve years, and it is still uncertain as to when the Department of Trade and Industry will publish the proposed amendments.